

WEIDMANN

Weidmann Electrical Technology, a business area of the Weidmann Group, is the world's leading developer and manufacturer of specialized products and services for transformers and cellulose-based, sustainable industrial materials. The Weidmann Group, headquartered in Rapperswil-Jona, Switzerland, is active worldwide in more than 30 locations and employs a staff of 2'800.

Weidmann Electrical Technology AG based in Rapperswil SG is looking to recruit a

Business Developer bio-based coatings MFC (M/F)

Your tasks: Business Development for the technical development and sale of microfibrillated cellulose (MFC) in bio-based coatings and other areas of speciality chemicals • Development and execution of the market and marketing strategy • Product Management for MFC in the relevant areas • Handling of the offer and sales processes • Cooperation with application development and technical center for further development of the products • Coordination, participation and presentations at exhibitions and technical sales events

Your qualifications: Training at Bachelor/Master level in the field of chemistry, materials engineering or materials science • Work experience in business development and sales of chemical additives, including appropriate network • Experience in project management and marketing (inbound/outbound) • Excellent communication, presentation and negotiation skills • Very good IT knowledge (SAP, MS-Office, Desktop Publishing (i.e. InDesign)) of advantage • Fluent German (at least TELC/Goethe certificate B2), additional language skills are an advantage • Innovative and solution-oriented mindset and independent working • Team player, reliable, flexible and outgoing personality

Are you ready for taking up these responsibilities and tasks and would you like to work in a agile team in an international environment? We are looking forward to hearing from you and receiving your complete application documents. We prefer direct applications.

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